

Back Forward Reload Stop <http://www.montereyins.com> Search Print

Mail Search Bookmarks

Home Contact Search Employee Login

About Us Business Insurance Personal Insurance Benefits Claims Handling Resources Careers

# MONTEREY INSURANCE AGENCIES

A JOHN O. BRONSON COMPANY

INSURANCE | BONDS | AGENTS | BROKERS

Monterey Insurance Agencies, a John O. Bronson Company, has been serving clients on the Central Coast since 1888, and brings over a century of expertise as a general insurance agency and brokerage. Monterey Insurance Agencies is one of California's oldest independent insurance agencies. Our firm has steadily expanded to meet the growing needs of our clients. Today, we offer a broad range of personal and commercial insurance products. Our people constantly strive to provide innovative risk management solutions to our clients, allowing them to concentrate on running their own businesses.

Privacy Policy | Legal | © Copyright 2008 Monterey Insurance Agencies. All Right Reserved.

Back Forward Reload Stop <http://www.montereyins.com> Search Print

Mail Search Bookmarks

MONTEREY INSURANCE AGENCIES Home Contact Search Employee Login

About Us Business Insurance Personal Insurance Benefits Claims Handling Resources Careers

<b>Why Choose Us?</b>	Independence & Expertise
Quiet Leadership	Comprehensive Approach
Our People	Regional Growth
Our Values	Giving Back

**Why Choose**  
*Monterey Insurance Agencies*

The answer is not simply our century of success as one of the Central Coast's largest independent insurance agencies. It is, in the final analysis, our people. They bring with them a set of values and ethics that guide every aspect of our practice. It is this singular dedication to providing exemplary service and the right insurance solutions that has enabled our clients to realize their own successes.

*character*

“Character is what emerges from all the little things you were too busy to do yesterday, but did anyway.”

MIGNON  
MCLAUGHLIN

Privacy Policy | Legal | © Copyright 2008 Monterey Insurance Agencies. All Right Reserved.

MONTEREY INSURANCE AGENCIES

Home | Contact | Search | Employee Login

About Us | Business Insurance | Personal Insurance | Benefits | Claims Handling | Resources | Careers

Why Choose Us? Independence & Expertise  
**Quiet Leadership** Comprehensive Approach  
Our People Regional Growth  
Our Values Giving Back

A Tradition of  
*Quiet Leadership*

Monterey Insurance Agencies is one of the Central Coast's largest and oldest independent insurance agencies. Since our founding in 1888 our firm has steadily expanded to meet the growing needs of our clients. Today, we offer a comprehensive range of business and personal insurance products and services. Our people constantly strive to provide innovative risk management solutions to our clients, allowing them to concentrate on running their own businesses.

Our firm maintains a deep commitment to conducting business in an ethical manner and to providing an uncommon level of personal service. Over the years, this philosophy has resonated with our clients, many of whom have relationships with us that span decades.

In 2008 Monterey Insurance Agencies joined John O. Bronson Co, Inc., also established in 1888, and is now under the leadership of President & CEO Paul Bystrowski and Chief Operating Officer Jeff Craig. The management team is focused on delivering maximum value for our clients. By the power of our example, and as a key member of several industry organizations, we are regarded as a quiet leader among insurance agencies.

Privacy Policy | Legal | © Copyright 2008 Monterey Insurance Agencies. All Right Reserved.

character

"If I take care of my character, my reputation will take care of itself."

D.L. MOODY

MONTEREY INSURANCE AGENCIES

Home | Contact | Search | Employee Login

**About Us** | Business Insurance | Personal Insurance | Benefits | Claims Handling | Resources | Careers

Why Choose Us?      Independence & Expertise  
 Quiet Leadership      Comprehensive Approach  
**Our People**      Regional Growth  
 Our Values      Giving Back

The Difference is in the Caliber of  
*Our People*

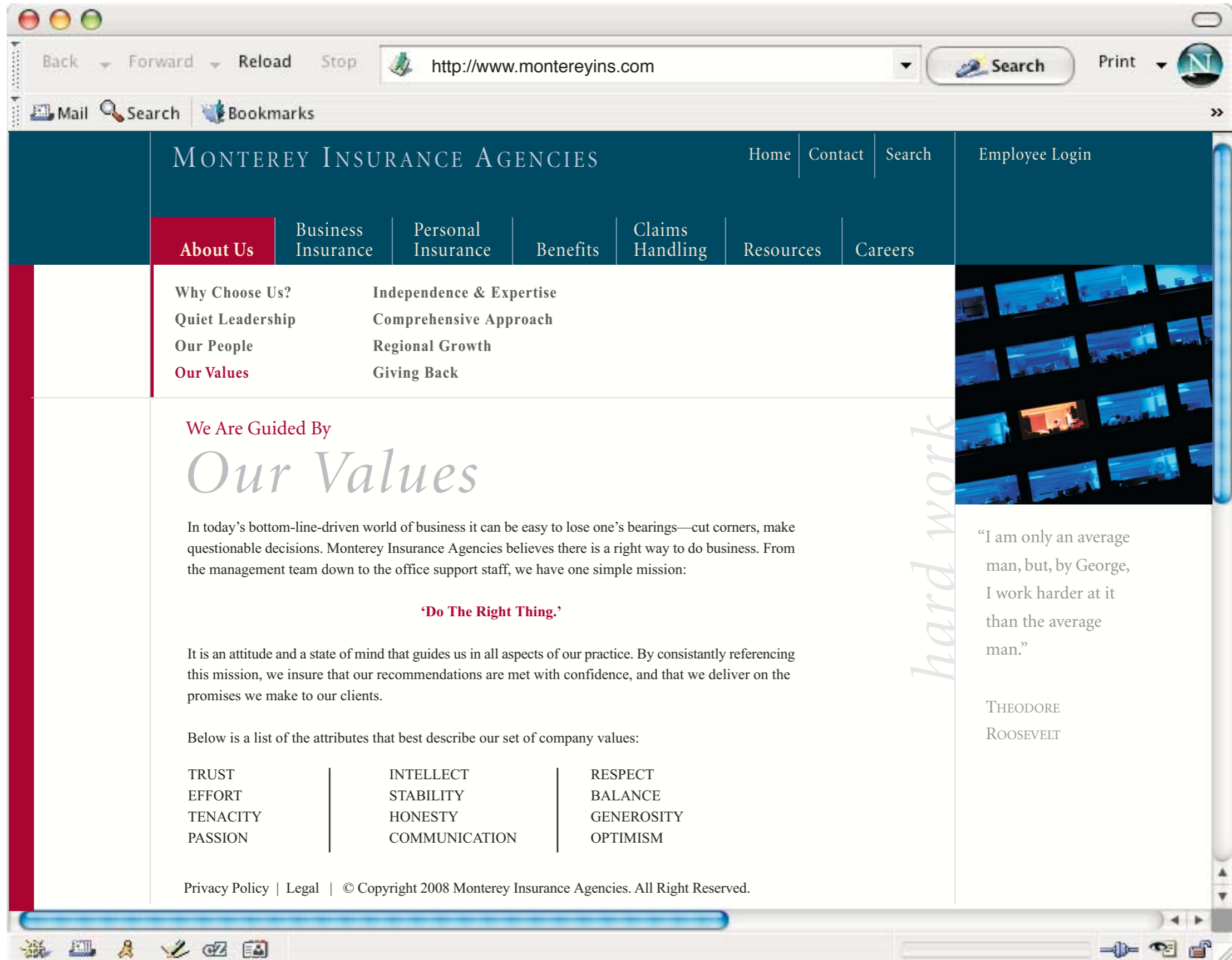
The quality of an organization begins and ends with its people. Quite simply, our insurance professionals are the absolute best in the business. We hire people who are dedicated, hardworking and highly skilled at what they do. We hire staff members who share our values of respect and ethical practice. We are an employee-centric company that cares for its people, trains them thoroughly and compensates them well. Our turnover rate is far below the industry norm. People work at Monterey Insurance Agencies because ‘it just feels right.’

What does this mean for our clients? When you work with a Monterey Insurance Agencies employee, you can be certain that you are working with a top professional who is conscientious and dedicated to serving you. The difference is in the caliber of our people—and the difference is obvious.

“Character cannot be developed in ease and quiet. Only through experience of trial and suffering can the soul be strengthened, vision cleared, ambition inspired, and success achieved.”

HELEN KELLER

Privacy Policy | Legal | © Copyright 2008 Monterey Insurance Agencies. All Right Reserved.



# MONTEREY INSURANCE AGENCIES

Home | Contact | Search | Employee Login

About Us

Business Insurance

Personal Insurance

Benefits

Claims Handling

Resources

Careers

Why Choose Us?

Quiet Leadership

Our People

Our Values

Independence & Expertise

Comprehensive Approach

Regional Growth

Giving Back

We Are Guided By

## Our Values

In today's bottom-line-driven world of business it can be easy to lose one's bearings—cut corners, make questionable decisions. Monterey Insurance Agencies believes there is a right way to do business. From the management team down to the office support staff, we have one simple mission:

**'Do The Right Thing.'**

It is an attitude and a state of mind that guides us in all aspects of our practice. By consistently referencing this mission, we insure that our recommendations are met with confidence, and that we deliver on the promises we make to our clients.

Below is a list of the attributes that best describe our set of company values:

TRUST  
EFFORT  
TENACITY  
PASSION

INTELLECT  
STABILITY  
HONESTY  
COMMUNICATION

RESPECT  
BALANCE  
GENEROSITY  
OPTIMISM

Privacy Policy | Legal | © Copyright 2008 Monterey Insurance Agencies. All Right Reserved.

hard work



"I am only an average man, but, by George, I work harder at it than the average man."

THEODORE ROOSEVELT

MONTEREY INSURANCE AGENCIES

Home | Contact | Search | Employee Login


**About Us** | Business Insurance | Personal Insurance | Benefits | Claims Handling | Resources | Careers

Why Choose Us?      **Independence & Expertise**  
 Quiet Leadership      **Comprehensive Approach**  
 Our People      **Regional Growth**  
 Our Values      **Giving Back**

**The Right Combination:**  
*Independence & Expertise*

We are an independent agency and brokerage, which means we are not tied to just one company or market. We represent a large number of top rated insurance carriers and can therefore recommend the right policy at the right price to fit your needs. We believe the very best way to ensure you receive the right insurance solutions is to work with an independent agent or broker.

Being one of the largest and oldest firms in the area is not reason enough to select us. Our size and longevity do, however, translate into a very high level of expertise in the field of insurance. Our extensive knowledge of insurance products, markets and the claims handling process means we are able to consistently exceed our clients' expectations. Our experienced representatives make it their business to learn the subtleties of your business in order to address very specific insurance issues you may have.

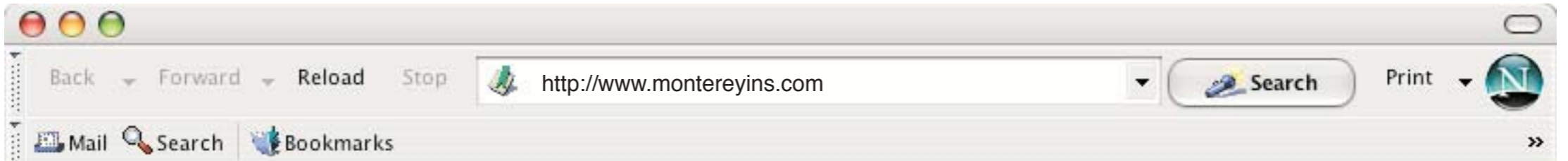
 The Monterey Insurance Agencies is a member of Trusted Choice®, a national association of insurance agencies and brokerage firms committed to providing clients with excellent customer service. Trusted Choice® also ensures member agencies priority access to leading insurance companies.

*hard work*

“If a man loves the labour of his trade, apart from any question of success or fame, the gods have called him.”

ROBERT LOUIS STEVENSON

Privacy Policy | Legal | © Copyright 2008 Monterey Insurance Agencies. All Right Reserved.



MONTEREY INSURANCE AGENCIES

Home | Contact | Search | Employee Login

About Us

Business Insurance | Personal Insurance | Benefits | Claims Handling | Resources | Careers

Why Choose Us? Independence & Expertise  
 Quiet Leadership Comprehensive Approach  
 Our People Regional Growth  
 Our Values Giving Back



# A Comprehensive Approach

## To Insuring Our Clients

We offer a comprehensive set of insurance solutions for our clients, including business, group and personal products. We believe our clients are best served by choosing Monterey Insurance Agencies for all of their insurance needs—this single-source approach allows us to understand your complete insurance needs, and to identify potential gaps in coverage or overlapping coverages. A partner relationship of this type is efficient, cost-effective and offers you the greatest value over the long term—the benefit of our ongoing expertise as your enterprise evolves and grows

trust

“If you tell the truth, you don’t have to remember.”

MARK TWAIN

BUSINESS	EMPLOYEE BENEFITS	EXECUTIVE BENEFIT	PERSONAL
Property & Casualty	Group Medical	Long Term Care	Home
Workers’ Compensation	Group Dental	Life Insurance	Auto
Construction	Group Life & Vision	Disability	Umbrella
Bonds	Short Term & Long Term Disability	Key Man	Watercraft
Captive Programs	Section 125/Cafeteria Plans	Buy-Sell Agreements	Aviation
Loss Prevention	Cobra Services	Estate Planning	Flood
Claims Management	Partially Self-Funded Programs		
Self-Insured Groups	Consumer-Directed Health Plans		
	HRA/HSA		
	Alternative Funding		

**Risk Management and Loss Prevention:**

We have the capacity to look beyond the realm of traditional insurance products to provide comprehensive Risk Management and Loss Control programs for our clients. These programs are tailored to each customer’s specific operations, and often (when documented) qualify you for better insurance rates. Programs entail: visits to your business or job site to analyze potentially hazardous and unsafe conditions; recommendations on methods to reduce or eliminate potential hazards, thereby eliminating claims; inspection for OSHA compliance; safety training for your staff.

MONTEREY INSURANCE AGENCIES

Home | Contact | Search | Employee Login

**About Us** | Business Insurance | Personal Insurance | Benefits | Claims Handling | Resources | Careers

Why Choose Us?      Independence & Expertise  
Quiet Leadership      Comprehensive Approach  
Our People      **Regional Growth**  
Our Values      Giving Back

*A Century of Supporting*  
**Central Coast Growth**

Insurance is not the type of product that is readily apparent in the economy—it is invisible, working behind the scenes, enabling companies to grow and communities to be built. We are proud of the role we have played, albeit mostly unseen, in the growth of the Monterey Peninsula and Central California.

Today, a partial list of our clients includes: construction contractors, a large community hospital, art galleries, a recreational ocean sports company, caterers, churches, homeowners associations, golf courses, hotels and motels, apartments, nurseries, private schools, non-profit organizations, restaurants, and a national political speech forum.

As our region continues to grow rapidly, we remain a trusted partner of those companies who have the vision to lead California into the new century.

Privacy Policy | Legal | © Copyright 2008 Monterey Insurance Agencies. All Right Reserved.

*trust*

“The highest compact we can make with our fellow is, ‘Let there be truth between us two for evermore.’”

RALPH WALDO EMERSON



Back Forward Reload Stop <http://www.montereyins.com> Search Print

Mail Search Bookmarks

MONTEREY INSURANCE AGENCIES Home Contact Search Employee Login

About Us Business Insurance Personal Insurance Group Benefits Claims Handling Resources Careers

Why Choose Us? Independence & Expertise  
Quiet Leadership Comprehensive Approach  
Our People Regional Growth  
Our Values Giving Back

## Giving Back

### To Our Community

Beyond our commitment to providing our customers with exceptional service, we believe it is important to take an active role in making our community a better place. Our company does this by donating our time and by making financial contributions to many community and charitable organizations throughout the Central Coast.

**A partial list of the organizations we have assisted includes:**

Monterey County Youth Museum	Bronco League World Series
Monterey County Symphony	Monterey Pony Baseball
Dixieland Monterey	Alzheimer's Association
Monterey Jazz Festival	Boy Scouts of America
Monterey Scottish Games and Celtic Festival	Girl Scouts Council of Monterey Bay
First Tee Monterey	Builders Exchange of the Central Coast
Forest Theater Guild	Monterey Commercial Property Owners Association
Monterey Civic Club	Monterey Institute for Research in Astronomy
YMCA	Smile Train.

Privacy Policy | Legal | © Copyright 2008 Monterey Insurance Agencies. All Right Reserved.

*giving*

“Out of the best and most productive years of each man’s life, he should carve a segment in which he puts his private career aside to serve his community...”

DAVID LILIENTHAL

Back Forward Reload Stop <http://www.montereyins.com> Search Print

Mail Search Bookmarks

MONTEREY INSURANCE AGENCIES Home **Contact** Search Employee Login

About Us Business Insurance Personal Insurance Benefits Claims Handling Resources Careers

*Contact Us* > Main Contact

**Main Contact**  
Map to Office

You may contact us at one of the following below:

Monterey Insurance Agencies,  
*A John O. Bronson Company*

401 Fremont Street, Suite 100  
P.O. MIA  
Monterey, CA 93942

Jeff Craig, *Chief Operating Officer*  
Stacia Hillard, *Supervisor of Administration & HR*

831/373-4925 Phone  
831/373-6935 Fax  
info@montereyins.com Email

Privacy Policy | Legal | © Copyright 2008 Monterey Insurance Agencies. All Right Reserved.