

CORDANOCO.COM

COMMERCIAL  
PROPERTY  
MANAGEMENT  
SERVICES FOR  
INDIVIDUAL  
OWNERS,  
INSTITUTIONS  
AND  
PARTNERSHIPS

CORDANO COMPANY  
commercial real estate

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Cordanoco.com

COMMERCIAL  
PROPERTY  
MANAGEMENT



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## UNPARALLELED RETAIL EXPERTISE

The Cordano Company manages approximately four million square feet of community, neighborhood, and regional shopping centers in Northern California, making it one of the largest property management firms in the Sacramento area. Our clients range from large institutions and partnerships to individual property owners.

The Cordano Company's management and marketing teams are specialists focused on operating retail centers to their greatest potential and maximized value.

As active members of the International Council of Shopping Centers, the company's management and marketing professionals are experts in the latest techniques and developments in retail management and marketing, with the majority possessing or pursuing their CSM and CMD designations. Our team draws on their collective strengths and resources to insure the success of each client's property.

## ADDING VALUE FOR OUR OWNER-PARTNERS

While we manage a substantial amount of property, we are dedicated to increasing the value of each of the properties we manage. We approach every client's asset with a sense of partnership, to determine the best strategy considering market conditions, property type and our clients' needs and long term goals. We believe it is not enough to simply react—we apply our expertise in a proactive manner to every property we manage.



## MANAGEMENT IS OUR CORE BUSINESS

Many brokerage and development firms also manage property. It is often a way for them to generate additional business from other, typically larger, transactions they may be involved in. Unlike these firms, property management is a primary business for the Cordano Company. Our commitment to management results in a level of involvement and expertise that our clients throughout California have come to rely on.



## IT TAKES SUCCESSFUL TENANTS TO MAKE A SUCCESSFUL PROPERTY

At the Cordano Company a key belief that guides our property management practice is that a successful property requires successful tenants. We know what it takes to attract quality tenants and their customers. Our role is to support and enhance the partnership between tenants and property owners in order to insure tenant success and retention. We manage properties occupied by some of the nation's largest retail brands, but we bring this core partnership belief to every property we manage—you don't need to be an institutional owner to have your property managed like one. We are proud of our longstanding relationships with all of the owners and tenants that we serve.

## CHOOSE A LEADER WITH A HISTORY OF EXCELLENCE

The Cordano Company is a full service commercial real estate company based in Sacramento, California, specializing in management, development and brokerage transactions.

For over 80 years the Cordano family and its companies have been established and respected leaders in the real estate industry.

James J. Cordano, Sr. was a pioneer in the field of retail chain store leasing, development and shopping center management. In addition to numerous brokerage transactions, he and his development teams were involved with the planning and development of more than 12 enclosed regional shopping malls and numerous other community and strip centers throughout the United States.

**80 YEARS**  
OF EXCELLENCE

Today the Cordano Companies continue to achieve the high standards of excellence established by James J. Cordano, Sr.

*We invite you to contact us to request additional information or to schedule an introductory property evaluation.*

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